

Mr. Karl Keul, President  
Cameo Kitchens, Inc.  
7297-M Lee Highway  
Falls Church, Virginia 22042

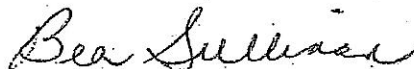
Dear Mr. Keul:

When Bill and I decided to remodel our kitchen, it was with some trepidation that we embarked on finding a company to do the job. Having had some unpleasant experiences in the past, we wanted to make sure that the company we chose would not only do good work, but would do it in a timely, cost-effective way with the least disruption to us. Also, a load-bearing wall would be coming down and we wanted it done right. As we asked around, the name Cameo Kitchens kept coming up, with the above-mentioned "qualities" being mentioned.

From the moment we visited your showroom and talked to Tammy, we felt confident that yours was the company for us. And when we met Steve and then the actual work started, we knew we had made the right decision. The team of men who worked on our place, and headed by Steve, were outstanding professionals, and nice guys, as well. They were always more than willing to answer any of our questions, were always courteous (even when they didn't know I could hear their conversations...), and were always willing to go the extra mile to make something "just right." And if you've ever had any doubts about how hard your guys work, I've enclosed a couple of pictures to show you. One was taken the day of the wall coming down - a very hard day for all - as you can tell from Steve's expression.

Please consider us as a reference for Cameo at any time. We are thrilled with our beautiful new kitchen and would be happy to talk about it with anyone. From Katy, who was so helpful in answering any of my questions whenever I called or visited, to Tammy, who amazed us with her expertise in planning out and designing our kitchen, and finally, to our new "friend," Steve, a great guy we've invited back to see the finished product, they all helped to make the remodeling as pleasant experience as possible. As I told you over the phone, you've got a great team!

Sincerely,



Bea (and Bill) Sullivan