

July 2, 2015

Mr. Karl Keul, Owner
Cameo Kitchens
7297 Lee Highway, #M
Falls Church, VA 22042

Dear Mr. Keul:

We are writing to say what a fantastic experience we had with Cameo Kitchens on our recent kitchen and downstairs bar remodeling projects. From planning to pricing, to tear down and remodel, everything ran smoothly, on budget and on schedule. In fact, the planned four-week project finished early – three weeks and three days! And the outcome was beautiful.

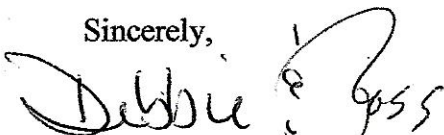
The quality of personnel and the quality of products, cabinets, tile, and lighting was (is) top notch. As we began our project, we first met with Virginia Vipperman who helped us navigate through our first big remodel project with expertise, patience and great design sense. Her willingness to go the extra mile – accompanying us to Mosaic Tile to choose backsplash and floor tile, for example – showed a true customer commitment to us. Virginia guided us through the whole project and helped us to really think through the many, many decisions you must make when remodeling. But it always felt easy with Virginia managing the work schedule and the design process and making helpful suggestions throughout the remodel.

Once the project began (a month early!), everything went smoothly, on time and on budget. Project manager Pedro Barrera and his work crews were professional, polite and hard working – we can't thank them enough. The work crews kept the project areas clean as they worked through each stage of the project and showed up early each day to start their work. A plumber even alerted us to a pinhole leak in the ceiling that we had fixed so that was helpful.

As a result, we now have a beautiful kitchen (and bar area) and are very happy with the design, functionality, and high quality products installed. Our great experience truly reflects your team's dedication and your company's commitment to the customer. As a side note, we had friends undergoing kitchen remodels at the same time using other companies and they did not have the same quality experience we had. We honestly cannot think of one thing we would criticize about the work of Cameo on our project.

Thank you again and please thank your staff on our behalf. We will always refer Cameo Kitchens to our family and friends.

Sincerely,



Debbie and Ross Pickford